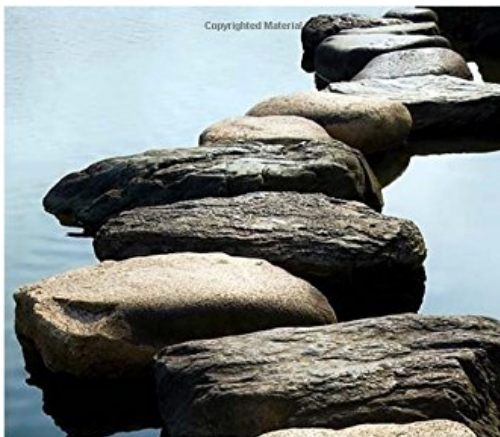


# Epub Download Leaders Wanted: Making Startup Deals Happen: Advanced Techniques in Deal Leadership and Due Diligence for Early Stage Investors Read Online



## Leaders Wanted: Making Startup Deals Happen

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### Book details

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### Book Synopsis

Advanced Techniques in Deal Leadership and Due Diligence for Early Stage Investors Written by two of Boston's most active and experienced angel investors, Making Startup Deals Happen is a handbook and desk reference for both new and experienced angels. Easy to read with a fast-moving conversational Q&A format, this comprehensive guide will help any early stage investor gain the skills and insights needed to make smarter investments. Overview of Contents: Part I - Guide to Due Diligence in Early Stage Companies Over the years and after working with many smart investors while making investments in more than 100 companies, we evolved a Due Diligence process that is intended to be quick, efficient and focused on the key issues which underpin the key risks. Part I is filled with many real world examples of what we run into when trying to wrap our arms around a potential new investment. Alongside our "war stories" are practical examples of the tools and techniques we use on a daily basis. Part II - The Art and Science of Deal Leadership This section provides the reader with the guidance of a great process and insights about how to implement it in the real world so more people can step up to serve as much-needed deal leads. As you work your way through this section, and the tools and checklists included as appendices, you will benefit from the learnings of very experienced investors who have honed their process over many years. Early stage investing networks can struggle with motivating members to step up and get involved in deal leadership and due diligence. Part of the issue is fear of the unknown and being overwhelmed by a sense of not knowing where to start. We put this section together in order to help people get over the hump and get involved. Based on a wealth of practical experience, this book boils down this subject matter into a very clear, concise handbook investors of all experience levels will want to keep as a regular reference.